



Contact:

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MHEC
www.mhec.net

**Purchase Order and
Remittance Details:**

POs made out to:
Authorized dealers
Use SPA 01-031621-DS with
50/20/5 for Dealer Invoiced
orders

OR
Via, Inc.
c/o (Dealer of Record)
205 Vista Blvd.
Sparks, NV 89434

Email POs to:
orders@viaseating.com

Fax POs to:
800-833-9094

Payment terms:
Net 30.

**Early payment
discount:**
1% - 15.

Remit to:
Via, Inc.
PO Box 97461
Las Vegas, NV
89193-7461

Massachusetts Higher Education Consortium - MHEC

Effective date 08.01.20 Expires 07.31.23
Revised 3.16.21

Contract Number:
MC12-C07

Available to nonprofit public and private colleges and universities, not for profit technical, charter and vocation schools, municipalities (including K-12), libraries and nonprofit education institutions in New England (MA, CT, RI, NH, ME, VT).

Contract number must appear on all POs to Via.

Price Book:
Via Price List and Specifications 2021 -
Second Edition.

Discount schedule:
Dock delivery.
\$0 to \$50,000 – 52% off list.
\$50,001 to \$100,000 – 53% off list.
\$100,001 to \$150,000 – 54% off list.
Over \$150,001 – Negotiable based upon project.

Inside Delivery & Install:
+15% to 20% of NET purchase. (Depends upon
wage rates).

Freight:
FOB Destination

Delivery/Installation:
See above for Delivered and Installed discount.

Quantity Discount:
See above for dollar volume discount.

Dealer commision:
If invoiced to Dealer at contract pricing,
difference between invoice amount and 50/20/5.

