



Contact:

Heather Arnold

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P: 812-686-8427

F: 800-833-9094

Purchase Order and Remittance Details:

POs made out to:

Via, Inc.

c/o (Dealer of Record)

205 Vista Blvd.

Sparks, NV 89434

Dealer must clearly mark each

applicable order as a Premier

Contract order and include end user

name and complete address.

Email POs to:

orders@viaseating.com

Fax POs to:

800-833-9094

Payment terms:

2% Net 30.

Via invoice to:

Authorized dealer - dealer

invoices end user.

Remit to:

Via, Inc.

PO Box 97461

Las Vegas, NV

89193-7461

Premier Healthcare GPO

Effective date 07.01.18 Expires 06.30.21

Revised 05.15.20

Orders are able to be placed through the Premier Contract on or before June 30, 2021.

Contract Number:

PP-FA-679

Contract number must appear on all POs to Via.

Price Book:

Via Price List and Specifications 2020.

Discount schedule:

Tier 1: \$0 to \$24,999 per order – 46% off list.

Tier 2*: \$25,000 to \$49,999 per order – 51% off list.

Tier 3: \$50K+ per order – 54% off list.

Tiered discounting noted above reflects minimum discounts, not maximum discounts. Dealers may choose to offer more aggressive discounting at their discretion.

Freight:

FOB Destination.

Delivery/Installation:

Installation is not included and may be charged separately.

Quantity Discount:

See above for dollar volume discount.

Dealer commission:

Difference between the price sold to the end user and standard dealer discount; standard SPIFF to dealer salesperson.





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VHA Healthcare Solutions from Via Seating

	Attachment 20 Discount Structure	Via Seating Solution	Standard Government Discount (from 2020 List Price)	IDIQ Discount (from 2020 List Price)
TS1	24/7 Ergonomic Heavy-Duty Task with Bariatric Version in Similar Style	Brisbane HD	55.7%	59%
TS2	Multiple-Position Task Chair	Genie Copper Mesh®, Run II	55.7%	59%
TS3	Executive Task Chair	Voss Executive	55.7%	59%
TS4	Ergonomic Task Chair w/ Counter Height	Brisbane Standard	55.7%	59%
GC1	Basic Guest Chair	Vista II	55.7%	59%
GC2	Mid-Grade Guest Chair with Bariatric Coordinate	Vista II	55.7%	59%
GC3	Executive Guest Chair	Vista II Upholstered, Edge	55.7%	59%
CC1	Small Basic Conference Chair	4U	55.7%	59%
CC2	Nesting Conference Chair	Reset	55.7%	59%
CC3	Executive Conference Chair	Voss Midscale, Vero	55.7%	59%
CC4	Conference Stacker Chair with Bariatric Coordinate	Vista II	55.7%	59%
ST1	Provider Stool	Spec Stool	55.7%	59%
ST2	Counter/Lab Stool	Brisbane Standard, Reset Light Task Stool	55.7%	59%
ST3	Café Stool	Zee, Splash	55.7%	59%
PC1	Basic Patient Chair	Vista II	55.7%	59%
PC2	Bariatric Patient Chair	Vista II	55.7%	59%

